



PROJECT SPOTLIGHT

RISK PROGRAM EXCELLENCE

EXECUTIVE SUMMARY

A 150,000 member Medicare Advantage plan partnered with Sierra after recognizing gaps in documentation, coding accuracy, and analytics coordination that were limiting its risk adjustment performance.

Sierra delivered an end-to-end approach—using advanced analytics, targeted chart reviews, and provider-focused support—to improve documentation and strengthen compliance. The plan saw measurable gains in RAF accuracy, chart review yield, and audit readiness, creating a more sustainable model for long-term growth.

CHALLENGE



- Inconsistent HCC documentation
- Poor cross-team coordination
- Limited chart review insights
- Low CMS requirements awareness
- Below-benchmark RAF scores
- Rising RADV audit risks

STRATEGIC RESPONSE



- Targeted analytics to find high-value condition-capture opportunities
- Focused chart reviews to surface supported but undocumented conditions
- Provider-focused approach to improve prospective risk capture

BUSINESS IMPACT



- 6% increase in average Medicare Advantage RAF score
- 18,000+ previously undocumented HCC conditions identified and validated
- 35% improvement in chart review yield
- \$14M estimated improvement in risk-adjusted revenue

ENABLING ACCURACY, QUALITY, AND AUDIT READINESS



WHY SIERRA SOLUTIONS

In Medicare Advantage, profitability depends on the precision and integrity of risk adjustment. Sierra helps health plans strengthen their risk programs by aligning analytics, chart review, and provider documentation improvement into a unified operating model. Our approach improves RAF accuracy, reduces compliance risk, and ensures plans capture the full value of the populations they serve.



SIERRA
SOLUTIONS

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